



SATIMATA SHIKSHAN SANSTHA'S
DR. M. K. UMATHE COLLEGE

APPROVED BY GOV.T OF MAHARASHTRA & AFFILIATED TO RTM NAGPUR UNIVERSITY

Reaccredited
by
**NAAC with
B++**

Lokseva Nagar, Bhamti, Ring Road, Nagpur - 440 022.

Ph. No. 0712 2227062, Fax : 0712 2230460 | mku_rmc@yahoo.co.in, umathecollege@gmail.com | Website : www.umathecollege.org

Shri Kishor Umathe
Secretary

Dr. D. V. Naik
Principal

Ref. No. MKU

Date :

Placement Drive

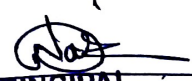
11th July, 2023

Dr. M. K. Umathe college in collaboration with ICT Academy and Hike education conducted a campus placement drive on 11/07/23 at 9 am for the designation of various posts in the mentioned company.

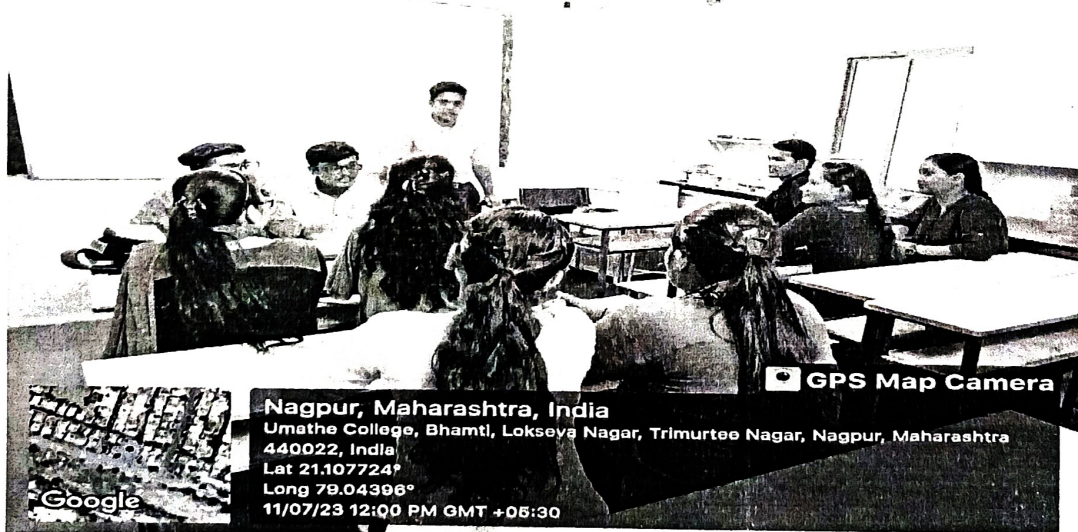
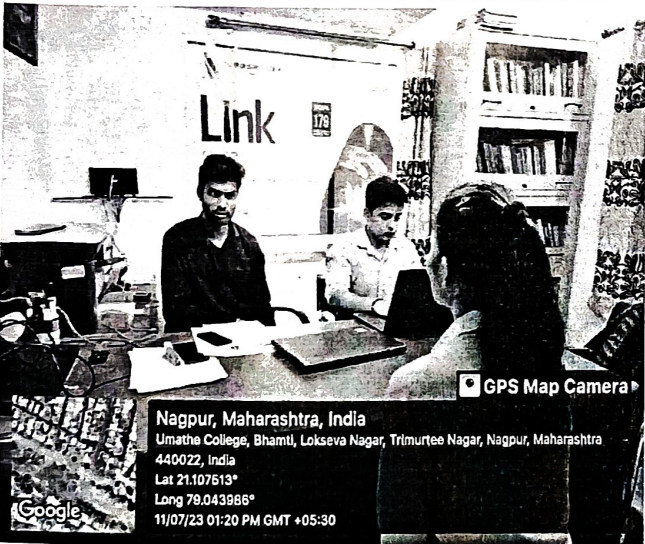
Mr. Tushar saxena Senior manager and Mr. Tej Narayan Pandey manager of Hike education conducted the placement drive.

Mr. Sachin choudary and Ms. DolyDas also take part in the placement drive. Dr D.V Naik was the chairperson of this drive. The placement team conducted HR interview, operational interview and aptitude test of the various students of Dr M. k umathe college Nagpur. The ultimate purpose of the placement drive is to hire the candidate that fit the organizational requirement. The students of Dr M. K. Umathe college learns the various skills such as interpersonal skills, self-confidence and self-esteem from the placement drive.




PRINCIPAL
Dr. M. K. Umathe College
Nagpur - 440022

Photo



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 नागपुर ४४००२२



(Signature)
 PRINCIPAL
 Dr. M. K. Umathe College
 Nagpur - 440022

Dr. M. K. Umathe College, Nagpur
ICT Academy & Bajaj Fiserv

Placement Drive

Date- 11.07.2023

Sr.No	student Name	class	Sign.
1	Vaibhav. Devidas Khark	B.com III year	<u>Vaibhav</u>
2	mindal maroti lonjewar	B.com III year	<u>mindal</u>
3	Pravesh Ashok Dhuvate	BCCA III year	<u>Pravesh</u>
4	Akanksha Suresh Shende	B.com III year	<u>Akshende</u>
5	Pooja Ramakant Rane.	B.A III year	<u>Rane</u>
6	Priyanka khubiram Tingure	B.A III year	<u>priyanka</u>
7	Rajeshwari Fulchand shwaha	B. A III year	<u>R. shwaha</u>
8	Sushma. Susendra. Bawane	B.A 3 rd year	<u>Sushma</u>
9	Shubham p. walane	BCCA 3 rd year	<u>Shubham</u>
10	Sumit W. Joste	B. A 3 rd year	<u>Sumit</u>
11	Mohini B. Bansode	B.A 3 rd year	<u>Mohini</u>
12	Dipali. M. Dewyade	B.A 3 rd year	<u>Dipali</u>
13	Ashwini Waghmare	B.A (Appaid)	<u>Ashwini</u>
14	Sanjana. Adulwar	BCCA Final year	<u>Sanjana</u>
15	Shrikant Raut	BCCA Final year	<u>Shrikant</u>
16	Ayush Gadam	BCCA Final	<u>Ayush</u>
17	Jyvrav G. Thote	B.com final	<u>Jyvrav</u>
18	Kalash. R. Shah	B.com. final.	<u>R. Shah</u>
19	Pooja. K. Shusma	B.com final	<u>P. Shusma</u>
20	Nayam. K. Raut	B-com final	<u>Nayam</u>
21	Arikant D. Ahir	B.com Final	<u>Arikant</u>
22	Atharva P. Shambharkar	BCCA Final	<u>Atharva</u>
23	Chauhan. D. Thakare	BCCA Final	<u>Chauhan</u>
24	Swapnil D. Kowar	BCCA final	<u>Swapnil</u>
25	Mikhail. R. Shahu.	BCCA final	<u>Mikhail</u>
26	PARAG S. ROKADE	BCCA (final)	<u>Rokade</u>
27	Shwetali. R. modark	BCCA (Final)	<u>Shwetali</u>
28	Nandini. S. Warkade	B.com (six)	<u>Nandini</u>





HIKEEDU

Empowering Professionals

SALARY ANNEXURE

PARTICULARS	MBA/ PGDM – Marketing and Sales		B. Tech/ B. E		Graduate in any Discipline	
	PROBATIONER	CONFIRMED	PROBATIONER	CONFIRMED	PROBATIONER	CONFIRMED
CTC	51500	58500	48500	53500	45500	48500
Basic	14000	17500	12500	15000	11000	12500
HRA	7000	8750	6250	7500	5500	6250
Medical Allowance	2100	2625	1875	2250	1650	1875
Transport Allowance	1400	1750	1250	1500	1100	1250
Special Allowance	3500	4375	3125	3750	2750	3125
NET HOME INTAKE	28000	35000	25000	30000	22000	25000
Daily Travel Reimbursement (Rs.150/- per day * 30)	4500	4500	4500	4500	4500	4500
Performance Linked Incentives (Payable on the basis of achievement of monthly targets)	15000	15000	15000	15000	15000	15000
Miscellaneous Inducement (Payable on the basis of percentage achievement of monthly targets- min. 125%)	3000	3000	3000	3000	3000	3000
Punctuality Bonus (Payable on the basis of 100% attendance)	1000	1000	1000	1000	1000	1000
GROSS	51500	58500	48500	53500	45500	48500



ICTACADEMY

EDITION NO
179
LINK 2023

Link

student > professional

PLACEMENT DRIVE

Date

Venue

Recruiter

11 July 2023



Dr. M.K. UMATHE COLLEGE
Nagpur



HIKEEDU
Empowering Professionals

JOB TITLE

Business Development Manager/
Business Development Executive

JOB LOCATION

Maharashtra

QUALIFICATION

MBA / PGDM / B.Tech / B.E / Graduate

SALARY

2.04 - 7.04 lakhs per annum

INTERVIEW PROCESS

PPT, GD and PI

SALARY

2.04 - 7.04 lakhs per annum

For more details email us at: placement@ictacademy.in

REGISTER NOW <https://link.ictacademy.in/JD.aspx?id=273>



DR. M.K. UMATHE COLLEGE
Nagpur



ICTACADEMY®

LINK

student > professional

PLACEMENT DRIVE

EDITION NO
179
LINK 2023

11 July 2023 | Dr. M.K. Umathe College, Nagpur

RECRUITER:



HIKEDU
Empowering Professionals





BUSINESS DEVELOPMENT MANAGER/ BUSINESS DEVELOPMENT EXECUTIVE

Job Description

Department: Sales	Type: Inside Sales
Location: PAN India	Work Schedule: M-S, 10AM -7PM
Gurugram, Noida, Jaipur, Mumbai, Hyderabad	

Summary

The goal of this program is to further provide you practical exposure and develop your skills in a professional work environment giving you hands-on experience working on challenging, meaningful projects with guidance from a mentor and other members of our team. Hike Education Pvt. Ltd. is dedicated to developing successful leaders, and we strive to make the job as realistic and informative as possible.

About Us

Hike Education is one of the leading Ed-Tech companies working in association with top B-schools providing support and assistance to the working professionals offering courses by the associated Universities. The aim was to fill the gap between aspiring professionals and B-schools to help them pursue higher education and level up their career paths.

Our Mission

To develop and deliver quality programs, curricula and services to the students with uncompromising work ethic, with the primary intention of nurturing a pool of highly employable professionals to live up to 21st Century demands.

Objectives

- To gain excellence in professional learning.
- Empower working professionals to pursue their learning without hampering their work.
- To build a hassle free and productive learning environment.



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Job Description

- Generating a pool of prospects by identifying the need of upskilling depending on the student's area of interest.
- Helping prospective students with the detailed information about the programs offered through phone or video counselling & create a strong pipeline.
- Ensure to meet daily deliverables & achieve weekly/monthly enrolment target.
- Help them understand the importance of navigating a career.
- Must be a good listener and be trained in matching candidate needs to a future career

Designation: **BDE**

Business Development Executive

Eligibility: Graduate in any
discipline

[BBA, B. Com, B.Sc., BCA]

Designation: **BDM**

Business Development Manager

Eligibility: B. Tech/ B.E/
MBA/ PGDM – Marketing and
Sales

Requirements

- Excellent interpersonal and communication skills
- Strong self-motivation
- Ability to work alone or as part of a team
- Ability to cope with rejection
- Ability to remain calm in fast-paced environment
- Professionalism should be a stronger attribute

Hike Education

Empowering Professionals

Selection Letter

Dear Yuvraj,

We're jubilant to inform you that you've been selected in **HIKE EDUCATION PRIVATE LIMITED**

Thank you for appearing in the campus placement drive held at your institute/university. We have completed all of our interviews.

We're delighted to inform you that we would like to offer you the **Business Development Executive** position. We believe and feel confident that your strong skills will contribute to the growth of our organization

Your starting **salary annexure** is attached with this letter. Kindly be assured that the other details like **Date Of Joining & Location** will be shared with you in the **Letter Of Intent**.

Feel free to reach out to us either at hr@hikeedu.in or onboarding@hikeedu.in for any queries / suggestions or feedback.

NOTE: Your **Date of Joining** will depend upon your **liberation** from the **university / college**.

Thanks & Regards,

Human Resource Department

Hike Education Private Limited

info@hikeedu.in
www.hikeeducation.com



Plot No. 880, 1st floor
Udyog Vihar Phase 5,
Gurugram- 122016

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Annexure

Yuvraj Gajanan Thote

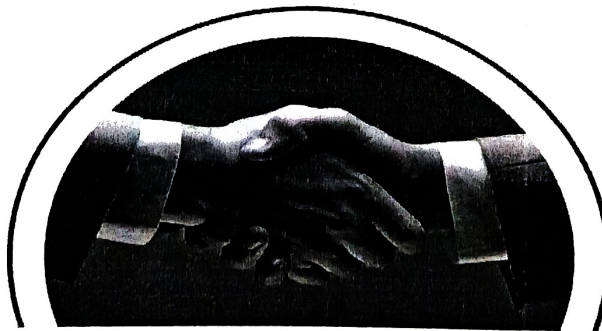
PARTICULARS	PROBATIONER	CONFIRMED
CTC (Annual)	546000	582000
BASIC	11000	12500
HRA	5500	6250
MEDICAL ALLOWANCE	1650	1875
TRANSPORT ALLOWANCE	1100	1250
SPECIAL ALLOWANCE	2750	3125
NET HOME INTAKE	22000	25000
DAILY TRAVEL REIMBURSEMENT (Rs.150/- per day * 30)	4500	4500
PERFORMANCE LINKED INCENTIVES (Payable on the basis of achievement of monthly targets)	15000	15000
MISCELLANEOUS INDUCEMENT (Payable on the basis of percentage achievement of monthly targets- min. 125%)	3000	3000
PUNCTUALITY BONUS (Payable on the basis of 100% attendance)	1000	1000
GROSS (Monthly)	45500	48500

Thanks & Regards,

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www.hikeeducation.com



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Gurugram- 122016

Hike Education

Empowering Professionals

Selection Letter

Dear Minal,

We're jubilant to inform you that you've been selected in **HIKE EDUCATION PRIVATE LIMITED**

Thank you for appearing in the campus placement drive held at your institute/university. We have completed all of our interviews.

We're delighted to inform you that we would like to offer you the **Business Development Executive** position. We believe and feel confident that your strong skills will contribute to the growth of our organization

Your starting salary annexure is attached with this letter. Kindly be assured that the other details like **Date Of Joining & Location** will be shared with you in the **Letter Of Intent**.

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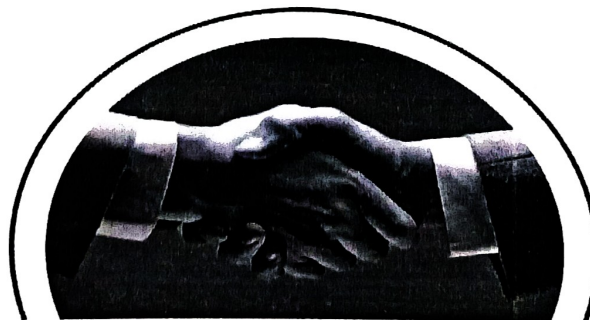
Minal M Lanlewar

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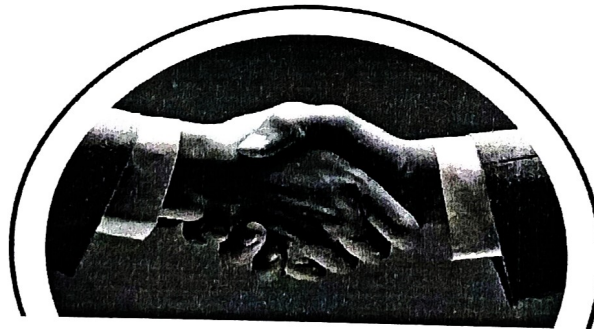
Arihant Ahir

PARTICULARS	PROBATIONER	CONFIRMED
CTC (Annual)	546000	582000
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